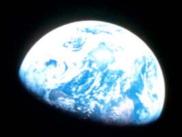
Risk Assessment: Climate Change, Insurance, and Utilities



Utility Executive Leadership Institute (UELI) 2007

Pinehurst Resort, North Carolina

August 10, 2007

D07 Evan Mills, Ph.D.
Staff Scientist
University of California
U.S. Department of Energy
Lawrence Berkeley National Laboratory

Our atmosphere is as thin — in proportion to the Earth's diameter — as a film of condensation on a small steel ball.



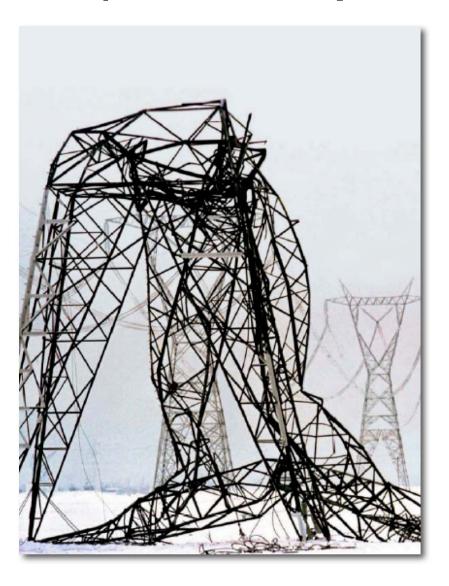


Variability is a fact of life; but the dice are loaded



Managing Risks for Utilities

(costs of impacts and adaptation)





Why Utilities, Insurance, and Climate Change?

- Electric and water utilities are insured (or self-insured, reinsured)
- Both sectors are weather- and climate-sensitive, and have to cope with shareholder, customer, regulator perceptions of the climate problem
- Both can be instrumental in climate solutions
- Both can work together on risk-management and new business opportunities

Roadmap

- State of the Science
 - fingerprints & forecasts
 - focusing on aspects most relevant to energy and water utilities
- Implications for Insurers & Utilities
- Managing Risks & Capturing Opportunities

State of the Science: Fingerprints



IPCC's Latest Characterization of Climate Change

"Warming of the climate system is unequivocal, as is now evident from observations of increases in global average air and ocean temperatures, widespread melting of snow and ice, and rising global mean sea level."

- IPCC Fourth Assessment Report (2007)

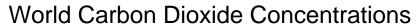
http://www.ipcc.ch

The Primary Human Influence is Fossil Fuels Combustion

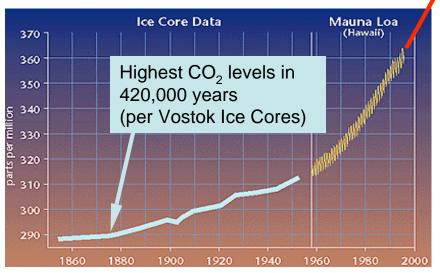


(Second is Deforestation)

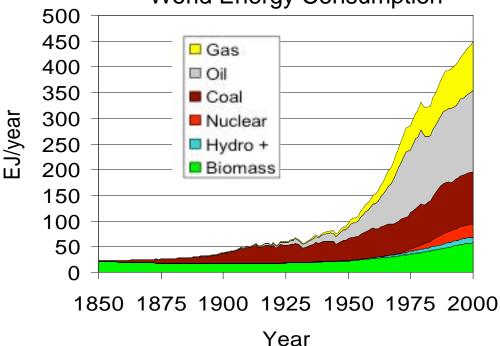




Today



World Energy Consumption

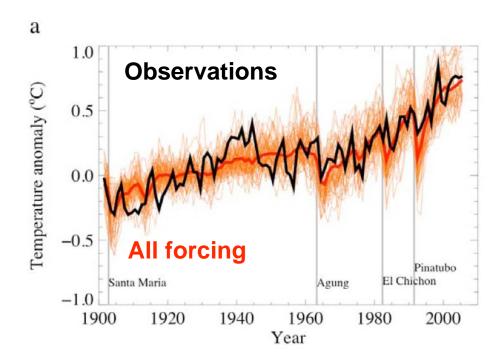


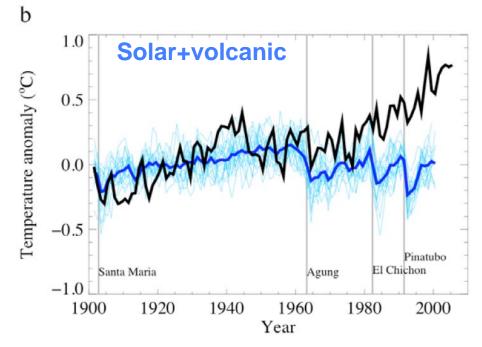
Global mean temperatures are Warmest 10 years: 1997-2006 rising faste 14.6 0.6 Annual mean Global mean temperature Linear trends 0.4 14.4 Smoothed series 5-95% decadal error bars Difference (°C) from 1961–90 14.2 0.2 0.0 14.0 13.8 -0.213.6 -0.4**Period** Rate 0.128±0.026 13.4 -0.60.074±0.018 Years °/decade -0.813.2 1880 1920 1940 1960 1860 1900 1980 2000

Attribution

 Observed changes are consistent with:

✓ expected responses to human activity

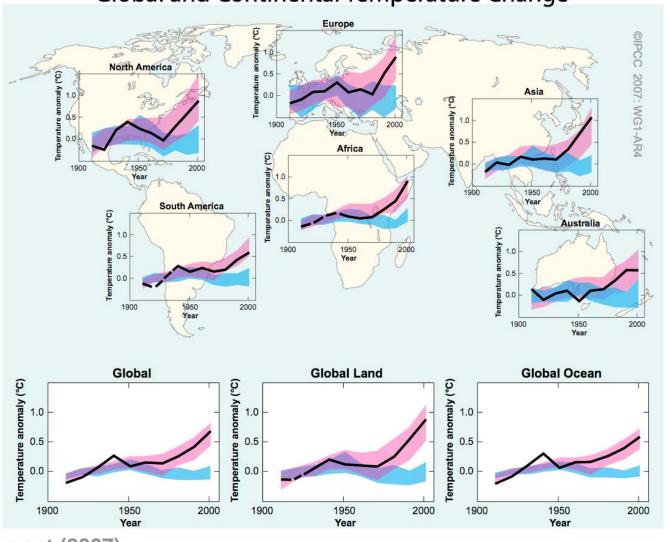




Human Activity is Main Driver of Observed Temperature Changes

Global and Continental Temperature Change

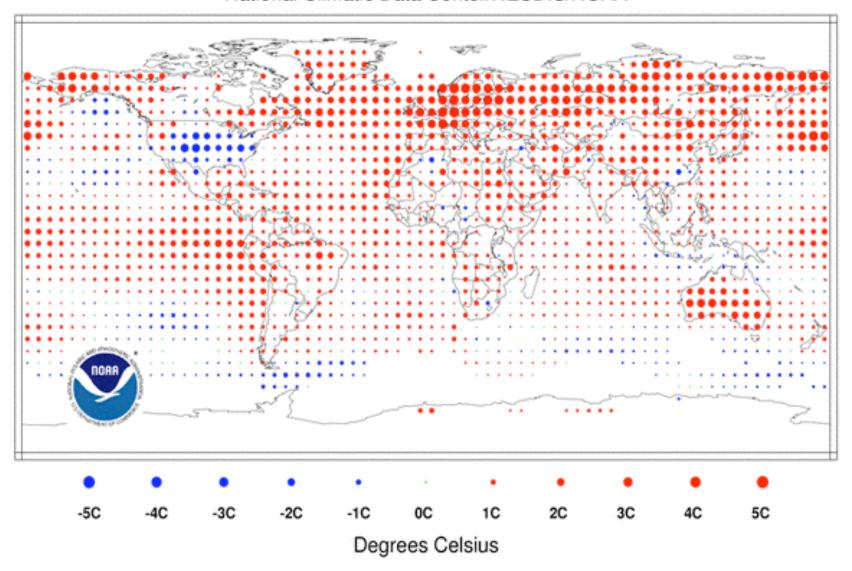
Warming shows a significant human contribution over the past 50 years in all regions



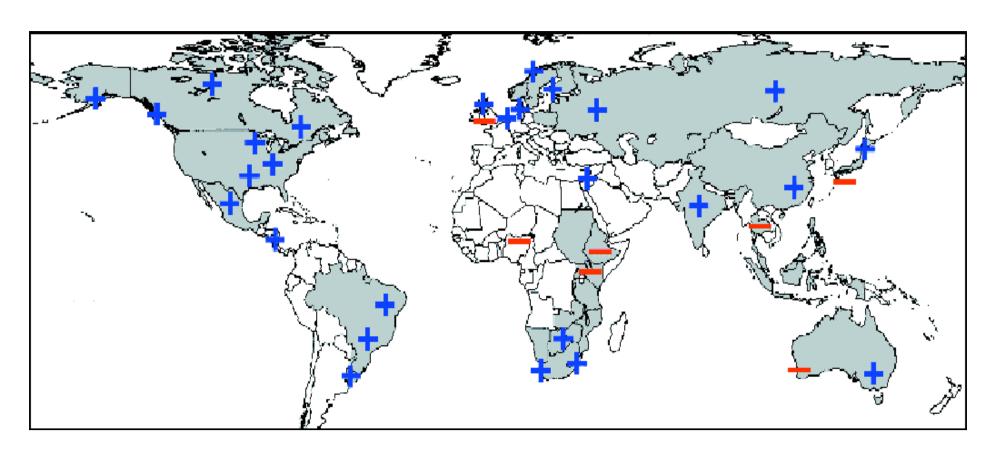
September 2006 Temperature Anomalies

(with respect to a 1961-1990 base period)

National Climatic Data Center/NESDIS/NOAA

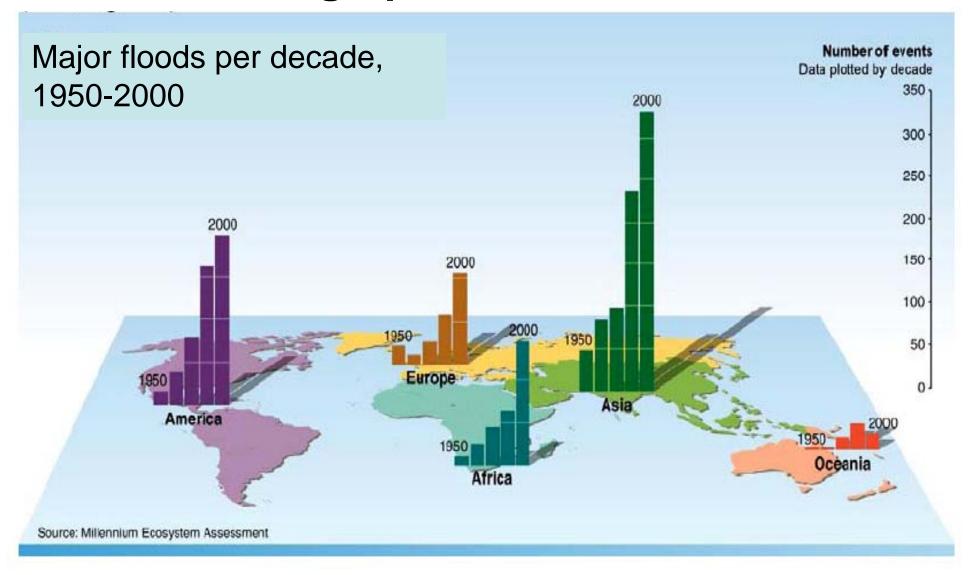


Fingerprints.... Torrential Rain



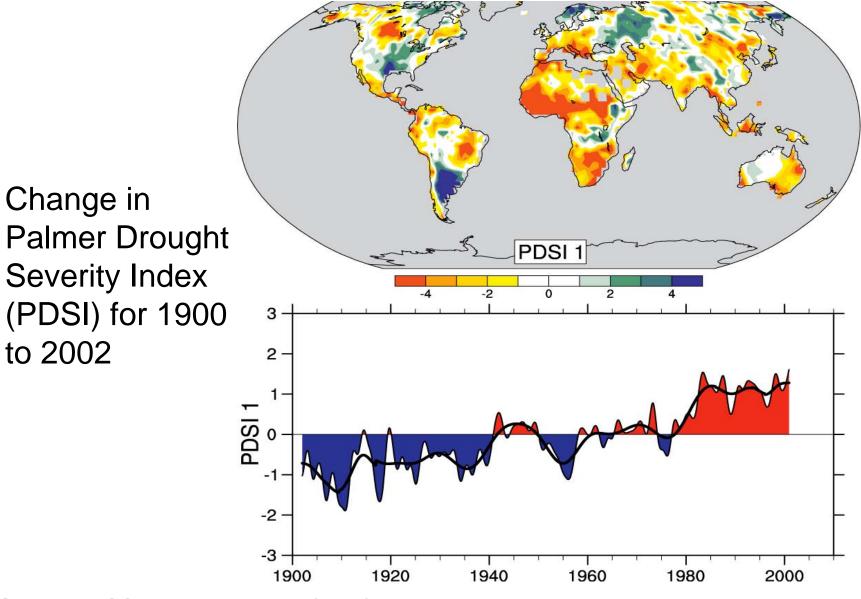
Regions of observed disproportionate changes in heavy (95th %-ile) and very heavy (99th %-ile) precipitation

Fingerprints.... Floods

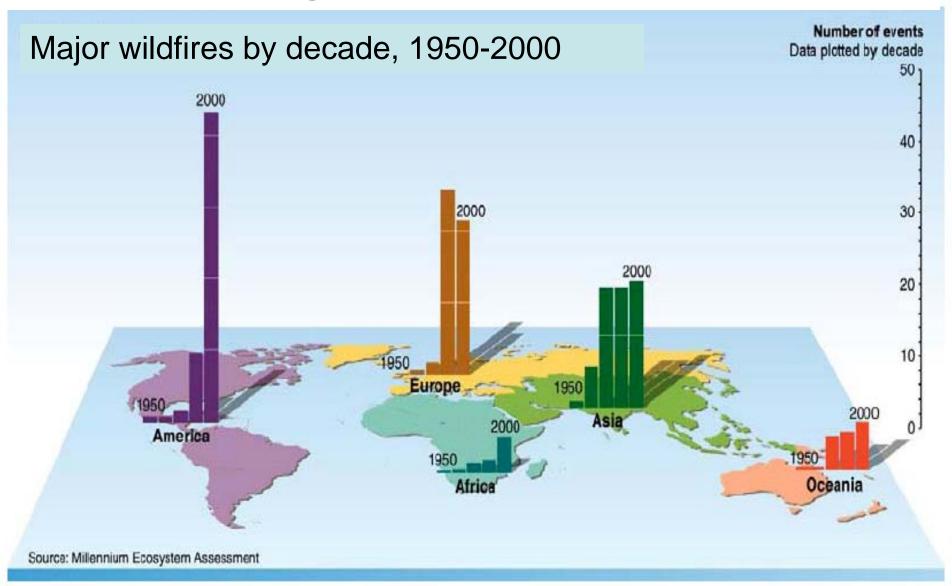


There's a consistent 50-year upward trend in every region except Oceania.

Fingerprints.... Drought



Fingerprints.... Wildfire



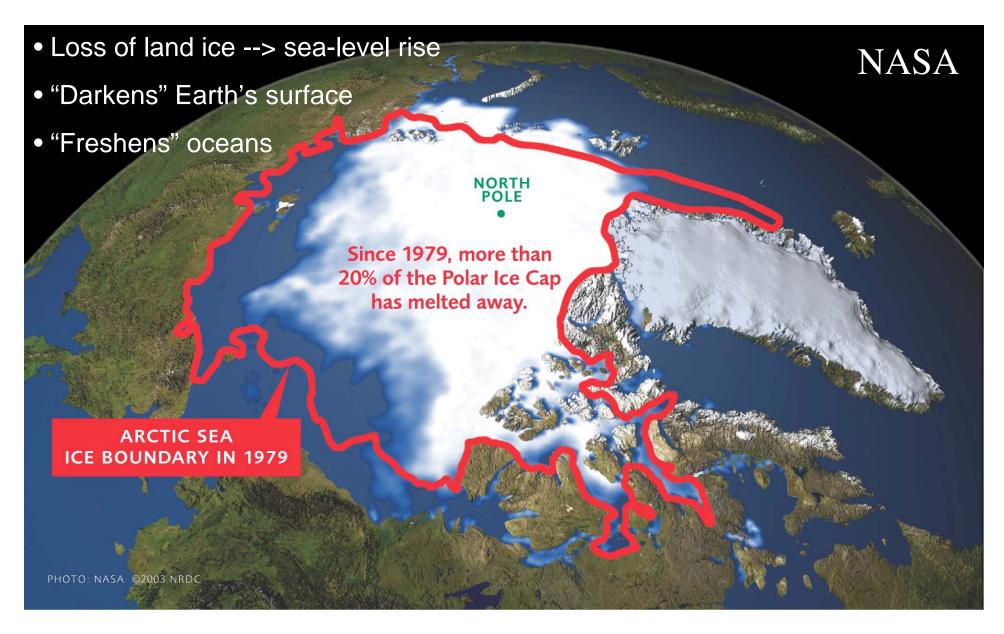
The trend has been sharply upward everywhere.

Fingerprints.... Storms

- Climate change is affecting storm tracks, winds and temperature patterns
- Human-induced forcing has likely contributed



Fingerprints: Loss of Ice & Snow Cover (Summer -7.4% per decade)

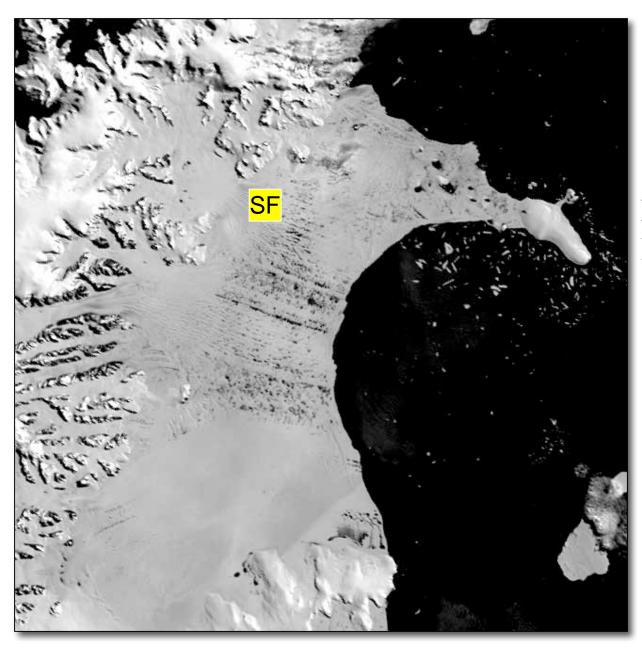


Harvard Expedition to North Pole free water



Source: James McCarthy, Harvard

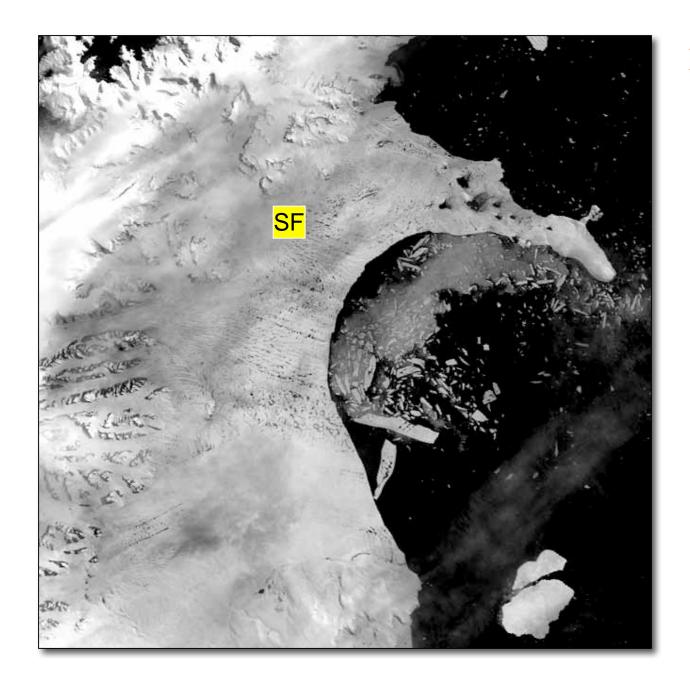




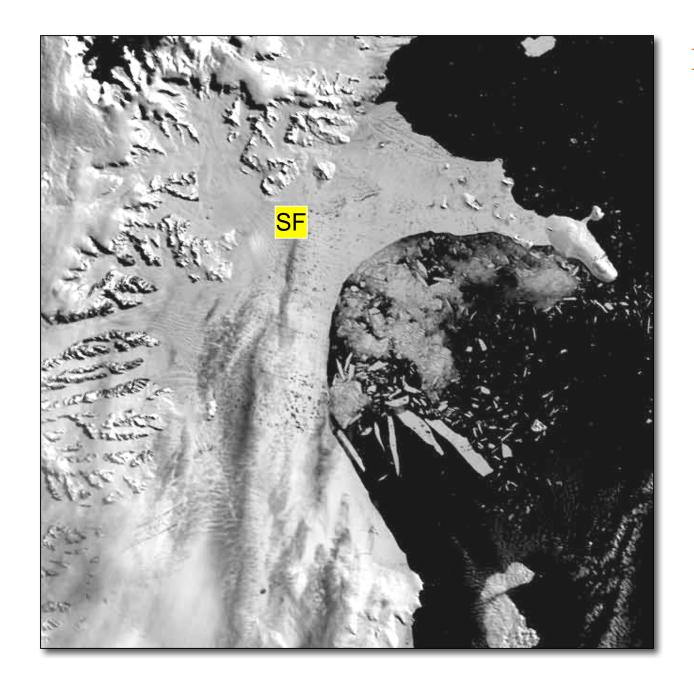
Jan 31 2002

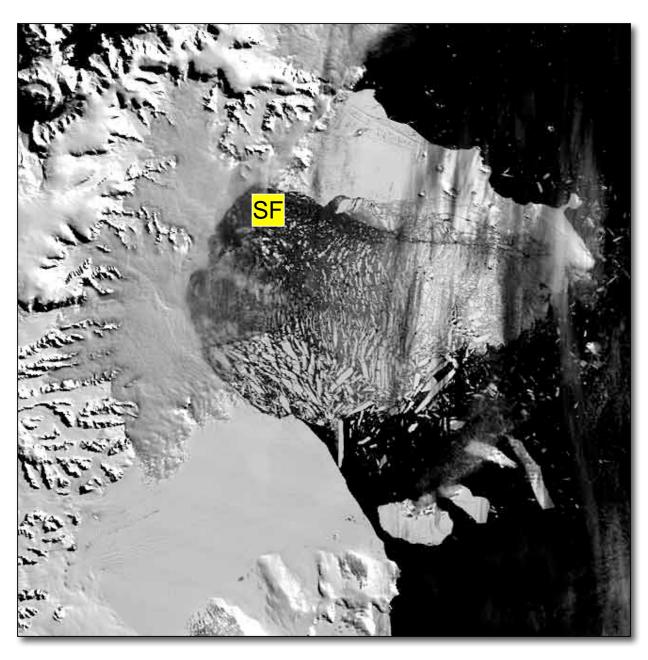
Larsen B Ice Shelf

Feb 17



Feb 23





March 5

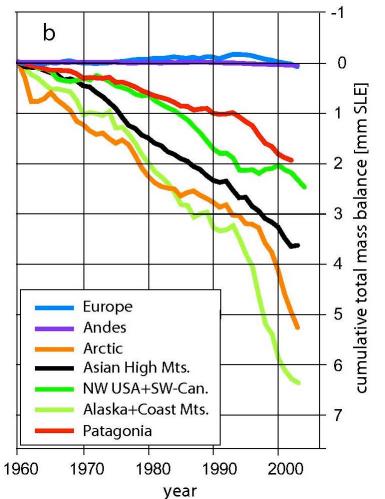
1255
square
miles
[24x San
Francisco]

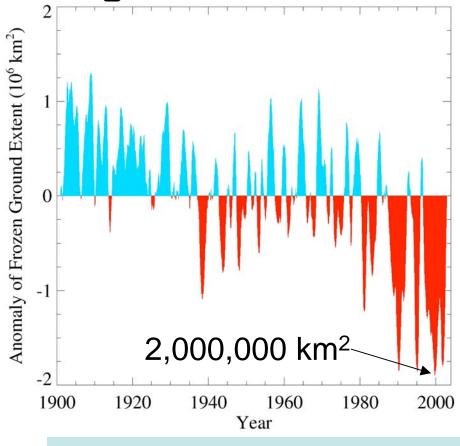
650 feet thick [4.3 Lake Tahoes]

720 billion tons

Subsequent 8x increase in outflow glacier speed

Fingerprints ... Glaciers & frozen ground are receding



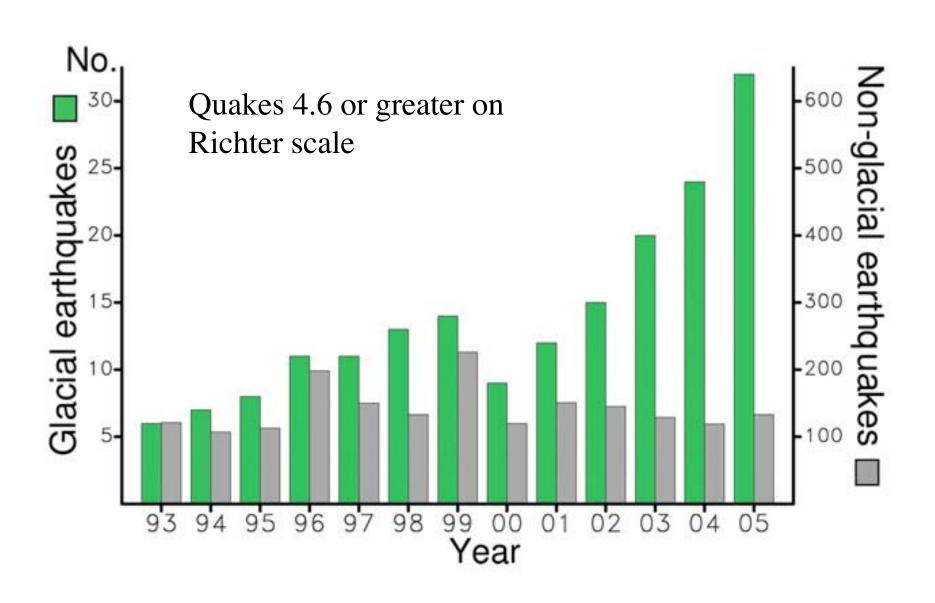


Accelerating since early 1990s

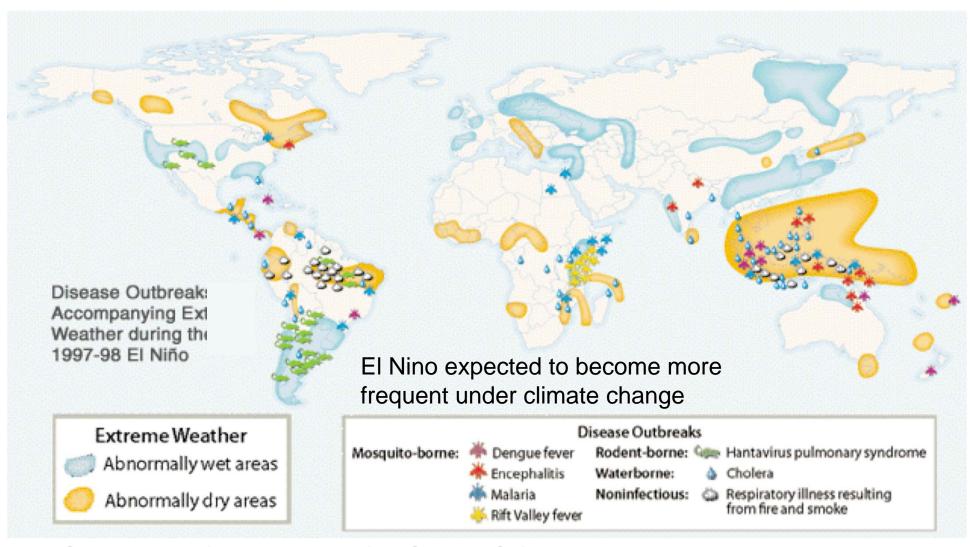
Source: IPCC 4th Assessment (2007)

Area of seasonally frozen ground in the northern hemisphere has decreased by 7% from 1901 to 2002

Fingerprints ... Glacial Earthquakes



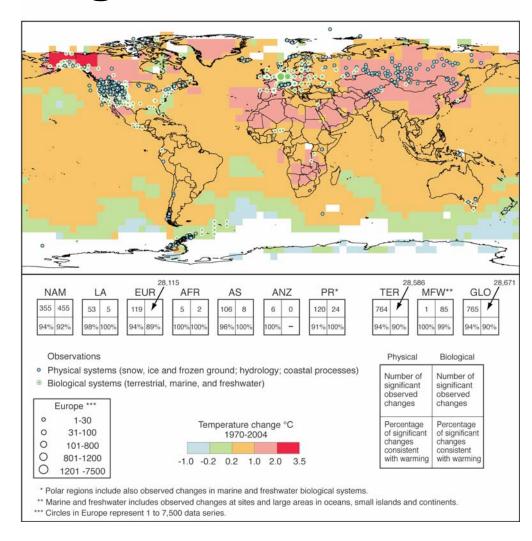
Correlation of Disease Clusters with the 1997-1998 El Nino Weather Extremes



Source: Epstein, Harvard Medical School, Science

Overwhelming Correlations Synthesis of Scientific Literature on Observed Changes 1970-2004

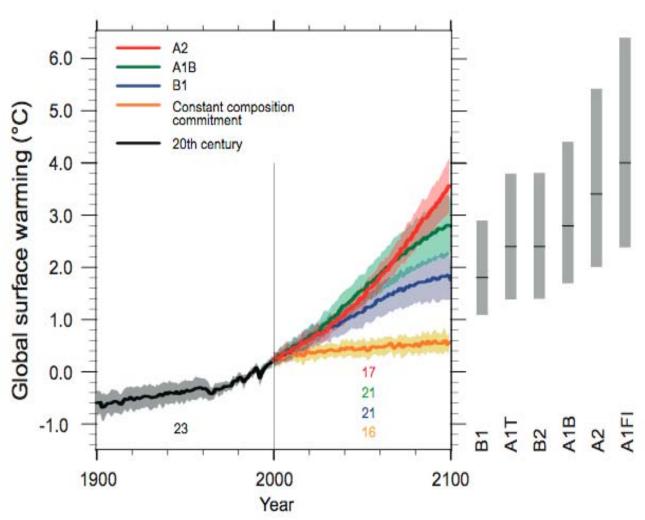
- 577 studies reviewed
- 765 observed
 <u>physical</u> changes
 (94% consistent with warming)
- 28,671 observed
 biological changes
 (90% consistent with warming)



State of the Science: Forecast

IPCC (2007) Projections of Future Changes in Climate

Best estimate for low scenario (B1) is 1.8°C (*likely* range is 1.1°C to 2.9°C), and for high scenario (A1FI) is 4.0°C (*likely* range is 2.4°C to 6.4°C).



IPCC Change in Runoff: 2041-2060 (Average of 12 models -- Western US results are among the more robust)

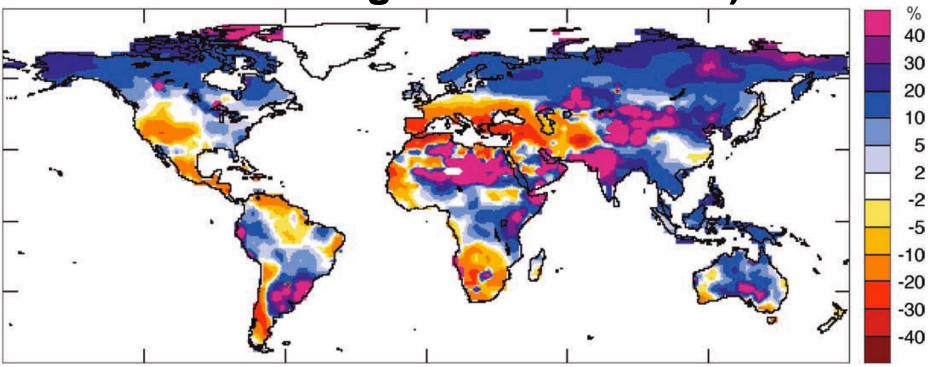


Figure 3.4. Change in annual runoff by 2041-60 relative to 1900-70, in percent, under the SRES A1B emissions scenario and based on an ensemble of 12 climate models (Milly et al., 2005).

Proportion of land area in extreme drought predicted to increase from 1-3% to 30% by 2090s. Drought duration expected to increase six-fold.

Change in Recurrence of 100-year Droughts

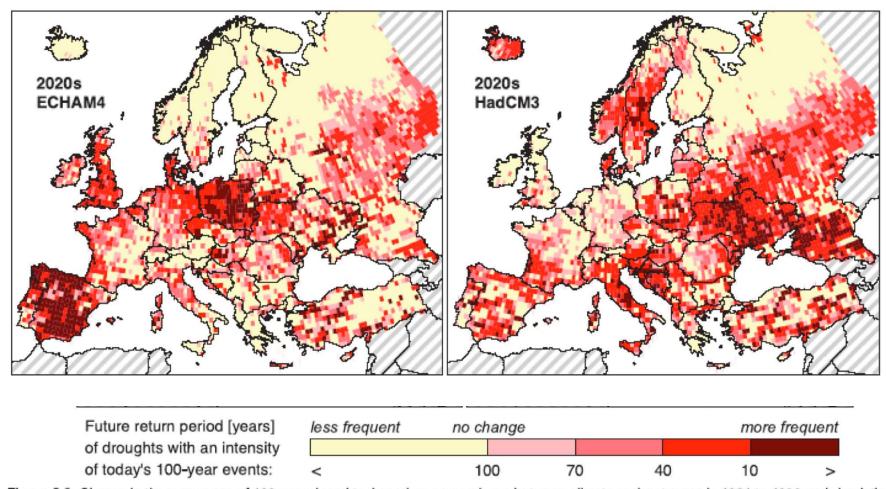


Figure 3.6. Change in the recurrence of 100-year droughts, based on comparisons between climate and water use in 1961 to 1990 and simulations for the 2020s and 2070s (based on the ECHAM4 and HadCM3 GCMs, the IS92a emissions scenario and a business-as-usual water-use scenario). Values calculated with the model WaterGAP 2.1 (Lehner et al., 2005b).

The Consensus

- Human-induced climate change is here: we've been studying this for over a century
- The climate consensus, is about as good as it ever gets in science.
 - It's about like that for:
 - Human evolution
 - Health consequences of tobacco smoke
- One can quibble with specific points, but not with the systematic observed <u>pattern</u> of evidence
- Uncertainties are explicit; and are shrinking
- No alternate theory has been advanced

Open Questions

- Not the existence of human-induced climate change, or lack thereof, but rather:
 - How much?
 - How fast?
 - Smooth versus abrupt change
 - Feedbacks
 - Positive
 - Negative
 - Geography of impacts; downscaling
 - Gaps in models (especially cryosphere)
 - Attribution of *Impacts*
 - Society's ability to adapt
 - Costs of mitigation and adaptation
 - Policy pathways

Donuts Exist Despite the Holes

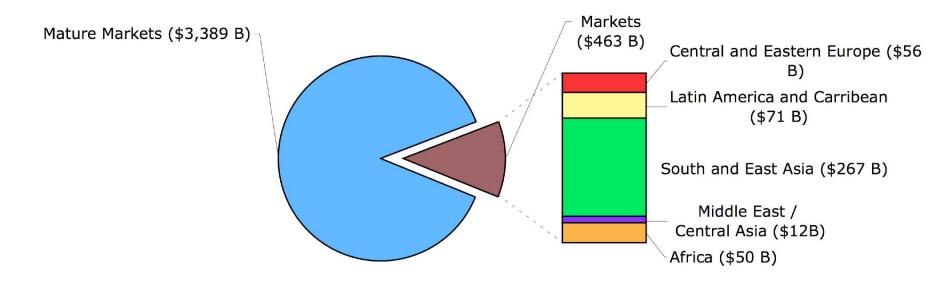


Source: Krispy Creme

Risks for Insurers & Utilities

\$3.8 *Trillion*World Insurance Market

- World's biggest industry
- Important to all other business segments
- Major player in financial markets
- Enormous political influence

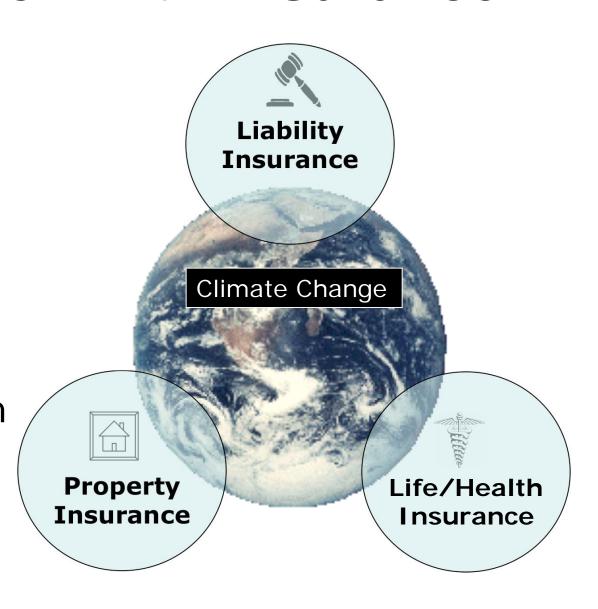


Source: Swiss Re, Sigma

Climate Change: Intersection with insurance

Insurers are....

- integrators
- risk managers
- vulnerable
- selective
- potentiallypart of solution



Anticipated Losses



- Property damage
- Mold/moisture
- Forest products
- Agricultural losses
- Fisheries
- Business interruption
- Roadway



- Injury
- Infectious diseases
- Heat stress
- Respiratory
- Pollutant releases
- Food poisoning
- Mental health
- Nutrition/water



- Products
- Negligence
- Nuisance
- Fiduciary
- Tort / BI
- Environmental
- Roadway liability insurance

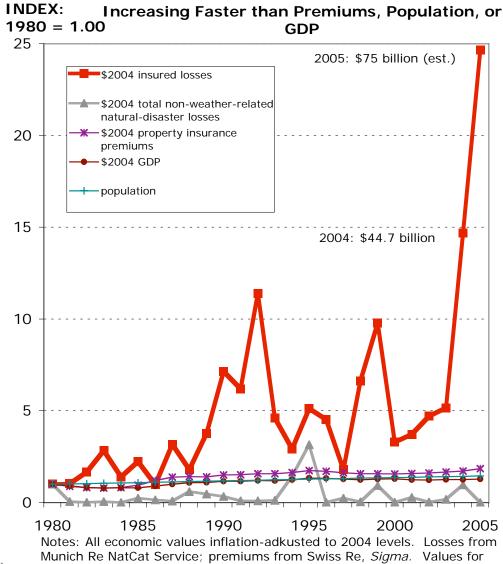
"We'd be out of our minds if we wrote weather insurance on the opinion global warming would have no effect at all."

- Warren Buffett 2006 annual Shareholder meeting

Uncertainty: Physical > Financial

Non-climate factors play a role, but...

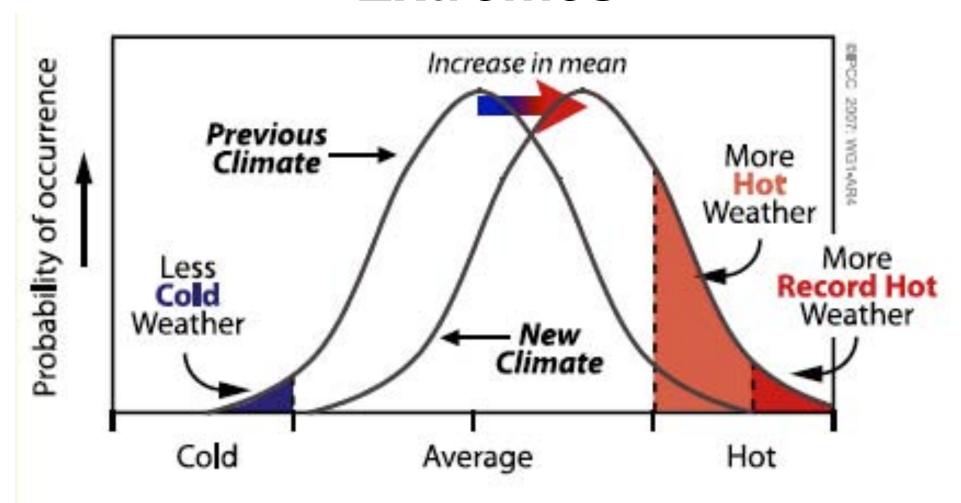
- Trends consistent with observed change
- Why are non-weather losses growing more slowly?
- Would have been even worse without prevention efforts



Global Insured Weather-Related Losses

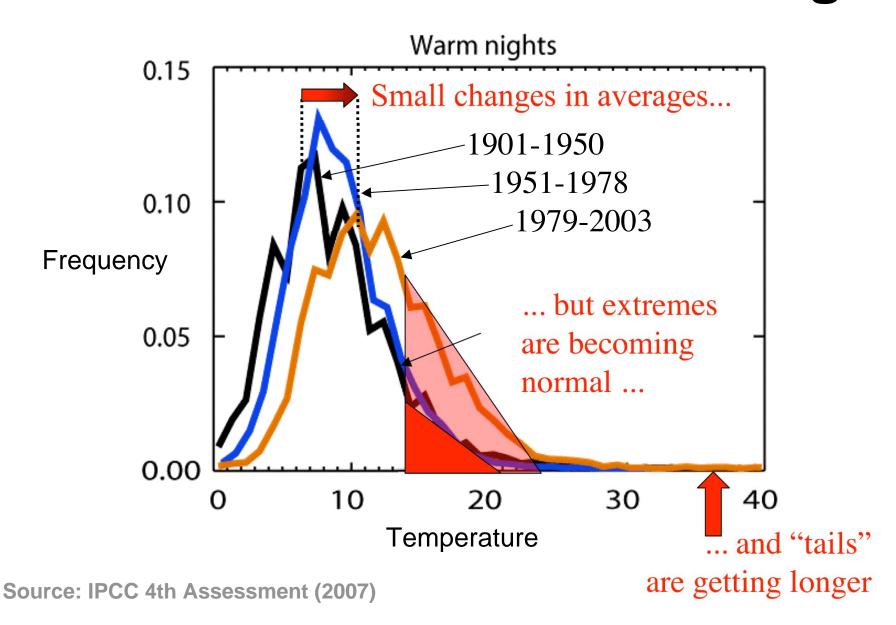
2005 are LBNL estimates.

Changes in Averages vs. Extremes



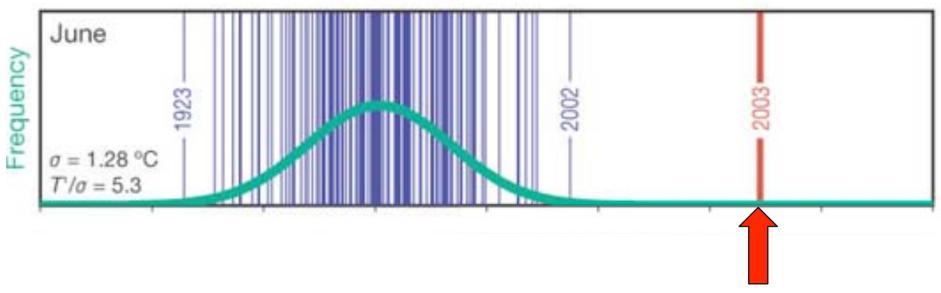
Source: IPCC 3rd Assessment (2001)

Extremes Shift More Than Avg's.



Rare Extremes Cause Most of the Damages & Insured Losses

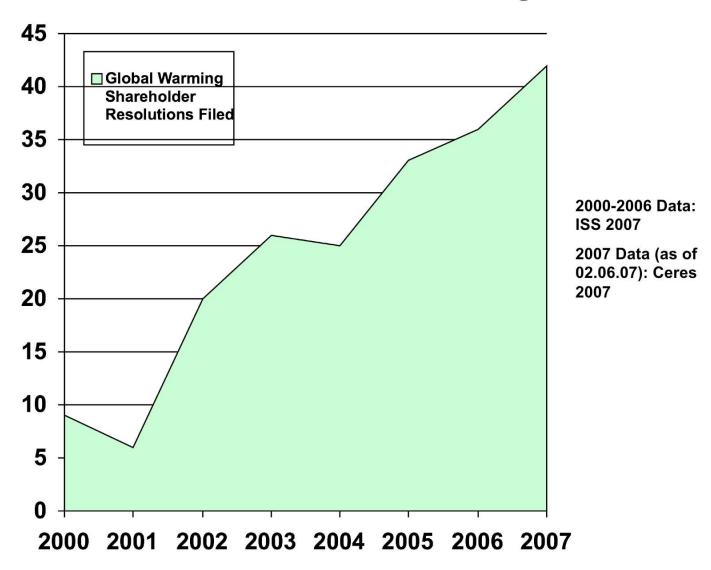
The European heat wave of Summer 2003



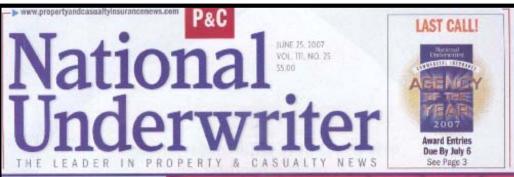
Event was "six-sigmas" outside of norm. 16°F above average in France and Germany was a 1-in-10,000 event to 1-in-46,000 event

Source: Schar et al, *Nature*, v. 427, 2004.

Shareholder Resolutions Link Business Atmosphere to Climate Change Liability







TOP STORIES OF THE WEEK

Bush Opposition Leaves TRIA Extension In Doubt

The White House threw cold water on legislation providing a long-term extension of the Terrorism Risk Insurance Act, while small insurers voiced concern over mandatory coverage for all types of attacks. Page 6

State Regulator Cleared For Private NAIC Sessions

In the first ruling of its kind, North Dakota's attorney general has upheld the legality of the nation's insurance regulators barring the public from certain meetings of their national association. > Page 8

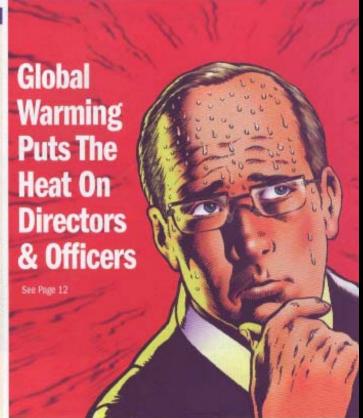
Katrina Battle Heats Up

The legal battle between a major insurer and a high-profile plaintiff attorney over Katrina claims expanded on three new fronts. > Page 10

'Woman Of The Year' Offers Career Advice

APIW's 2007 "Insturance Woman of the Year," H. Elizabeth Mitchell, president of Platinum Underwriters Re, shares some of the secrets of her success for those trying to make it in the industry.

Page 30



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PC 1598793 P 11125 PER EVAN MILLS

LAMPENCE BERKELEY NATL LAB





ROGUE AGENTS! Dishonest Producers Play Shell Games

Business Insurance

ANOTHER APPEALS COURT **RULES CASH BALANCE PLANS** DON'T DISCRIMINATE / PAGE 3

FINANCIAL GUARANTEE INSURER PAYS \$75 MILLION TO SETTLE FINITE CHARGES / PAGE 3

RADIO STATION RISK MANAGERS TO INCREASE ON-AIR OVERSIGHT AFTER CONTEST TRAGEDY / PAGE 3

In Brief

Mich, court rejects. same-sex benefits

Michigan's 2004 marriage amanement prohibits public employers in the state from offering neathn pentints to employees' tenic sea cumtetit. partners the Victimar Court of Appeals seek his meninguis. unit is missued levlice ek m American Miller & Walter or Common of Michigan and City of Naturalization of three- upper panel. halo that guidle employer plans. that recognize domestic portnership agreements for the purpose of providing behalfts. in adjustly about a the planlanguage of the anenomer Life

Dias claims up in 2005: FECC

A fotal cli75 768 disprimination. charges were it ed with the U.S. Lought improvement Option to his. Enterprised infligations (1995)

See IN BRIEF 1440 22

U.N. climate report stirs liability fears

Scientific testimony may fixel lawsuits on elobal warming

By ROBERTO CENICERO

The publication of a U.K. repre-test week Inking house solve to global warning con-enough to cause immediate blily problems in companies, but it does increase the changes of more claims "Hering through to insurance politics in the future, some experi The report, which in burning of Insal feels selled extreme dimete conditions, may increase the likelihood that commercial policyholders and their fability insurers will have to fund matre determies, atjantist affendi

stice 14 man locather in war had claims that global worming played a role in causing Hurrcare Katring, which demaged the homopynors' procerties.

The lowsuit, which "everybody" thought would get thrown out and didn't/" represents a first shot stross the bow! for order! he corporate ishtiny for quisal werm imprehaled lasses, said Dave Deloishit president of American Risk Management Resources Network L.L.C., a Madison, Mis.-based environmontal wholesale brokerage.

in addition, last year then Calforme Aburrey General Bill Torker sund several Japanese and U.S. auto manufacturers said G. Andrew Lundberg, a polsynoider attempty at Labram & Waterns LimP. In Los Angeles,

That lowe it a baged that the

Marsh reaps \$3.9B with Putnam deal

revesiment firm sale vill sharpen focus, voosis war chest

By SALLY ROBERTS

EW YORK-Abrah & Melanne e. Inc's sale of Dutram Investparts, its cover ment management. int to island by taching an early. ill make the biologic vianger id more focused, analysis say. Great-West Liteou Inc., a Winpeg, Mammoha based unit of Moneal pased Jower Huanatal Corp. Ill promise license-based Polyaco an affectsh 33.7 billion deal orannost by week. The sale will rable New York-based NOVO to pay own debt, regunphase stock make questions and focus on buncing offscore memor resund consulting smooth, according on plyss.

large at MMC many autoc. a "always note, although they disage as to the likelihood of such a deal.

at the end of 2006. Puthar which 5,500 acquired in 1970, a \$192 billion in motival fund at institutional assets under manamentary generated \$1 at latinary reactives, about 1996 of MVC tela instrum 20%.

MMC has harn ander westhowever, a share up its operation tellowing a nost or regulatory at loga, Esties that have applicated be Company and SUMO's benkerage un-Marsh inc.

In 2010 and 2011, Prima retorial into agreements with the Securities and Evenange Commit sket and state authorities in Misuchuseus regarding excessishort term tracing by furner Porom employees in Phonois not found claims artifact could a total



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A survey of insights from media around the world.

< Why Do Teens Act That Way? They Have No [...] -- PREVIOUS | SEE ALL POSTS FROM THIS BL

June 3, 2007, 5:13 pm

What Insurers Should Do About Climate Change



Insurers are likely to soon take a leadership role in reducing the risks of climate change as companies become more liable for damage related to it. The authors of a study jointly published by the Stanford Environmental Law Journal and the Stanford Journal of International Law sketch out several ways that companies who disproportionately contribute to global warming could be held responsible for its damage as the science of global warming becomes clearer.

The most common example is owners of property damaged by a warmer world's extreme weather suing companies that disproportionately emitted greenhouse gases. As well as paying out on insurance covering such liability claims, insurers will have to pay for several kinds of damage related to global warming, the authors say. They'll have to pay for car crashes on wet roads and ski resorts that insure themselves against warm winters short on snow.

"The insurance industry, perhaps more than any other institution, has the power to set the stage for enduring and significant contributions to solving the problem of global climate change," say environmental consultant Christina Ross, government scientist Evan Mills and environmental-law expert Sean B. Hecht.

Considerations for Utilities

[insurance, self-insurance, reinsurance]

- Infrastructure repair, redesign, fortification [property]
- Service provision & lost revenues
 - Changes in demand for energy and water
 - Failure to deliver [contingent business interruption]
 - Eroded water quality [product liability]

Liability

- As providers of services [general liability]
- As emitters [various liability]
- As impacted businesses [directors and officers liability]

Reputation

- Part of problem or solution?
- Preparedness in the eyes of public, customers, shareholders, regulators
- Risk profiles of climate responses
- Insurance availability & affordability

Availability & Affordability

- Exodus of insurers from coasts (and elsewhere)
- Quiet "hollowing out" of insurance
- Customers "going Bare": 9 utilities (10% of membership) left in OIL Mutual Ins. Co. May 2007
 - Paid \$100 million in fees to leave
 - CEO says "It was a stunning blow"
- Rand Report on commercial insurance in FL
 - In 2005: one insured paid \$250k for \$38m coverage In 2006: paid \$940k for \$5m coverage, i.e. a ~29-fold bump in the "cost of risk"

Physical Impacts to Watch For

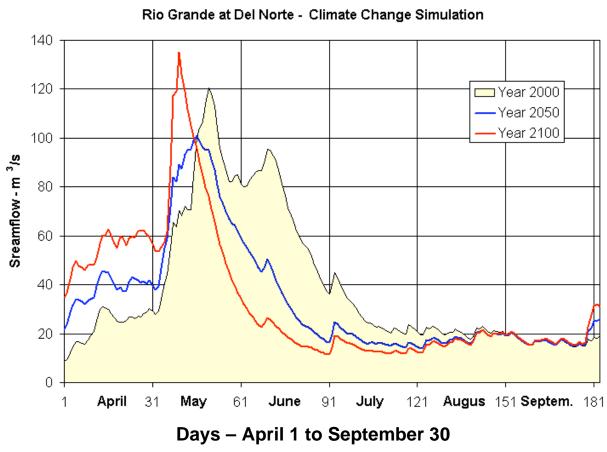
- Elevated temperatures peak demand (water & energy); increased T&D ("I²R") losses; loss of cooling water; erosion of water quality; increased evaporation
- Sea level rise infrastructure inundation; corrosion; wastewater; salt-water intrusion into drinking water
- Reduced lake levels hydro output; water avail./qual.
- Storm -- Precipitation, flood, lightning infrastructure damage & power outages; siltation of reservoirs; water quality (turbidity, nutrients, pathogens, toxins, algal blooms, bacteria, acidification, fertilizers and pesticides)
- Drought reduced hydro output; water supply-demand; water quality (reduced dilution, increased salinity)
- Subsidence & permafrost melt damaged pipelines, generators; transmission networks; groundwater quality

Climatic Shifts in Hydrograph

Fingerprints

- Percent of precipitation falling as rain (vs snow) increased at 74% of U.S. stations
- April snow equivalent down 15-30% in western North America
- Stream-flow peaking 1-4 weeks earlier (western US mountains)
- Earlier river-ice breakup

Forecasts



Source: Brian H. Hurd

Dept of Agricultural Economics and Agricultural Business, New Mexico State University

Tanzania: Drought >> Blackouts

1990



Mt. Kilimanjaro

2000

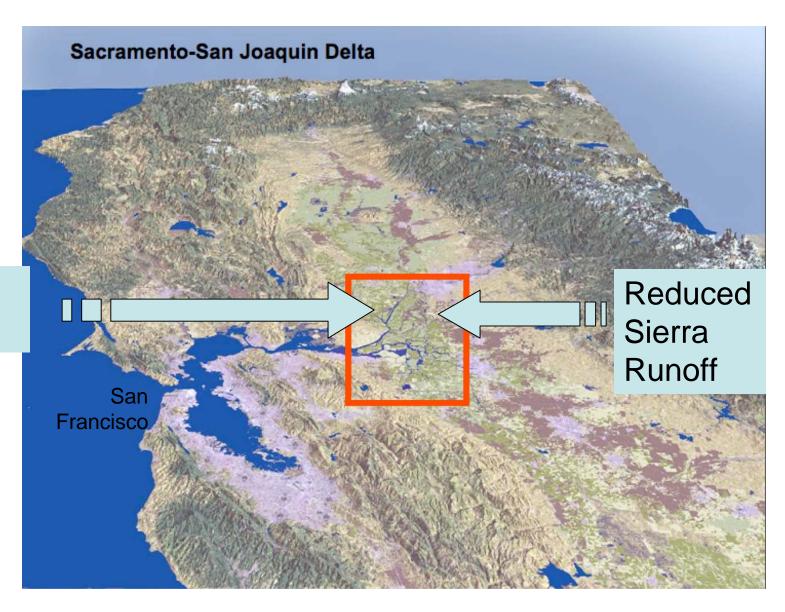


Water Quality: California

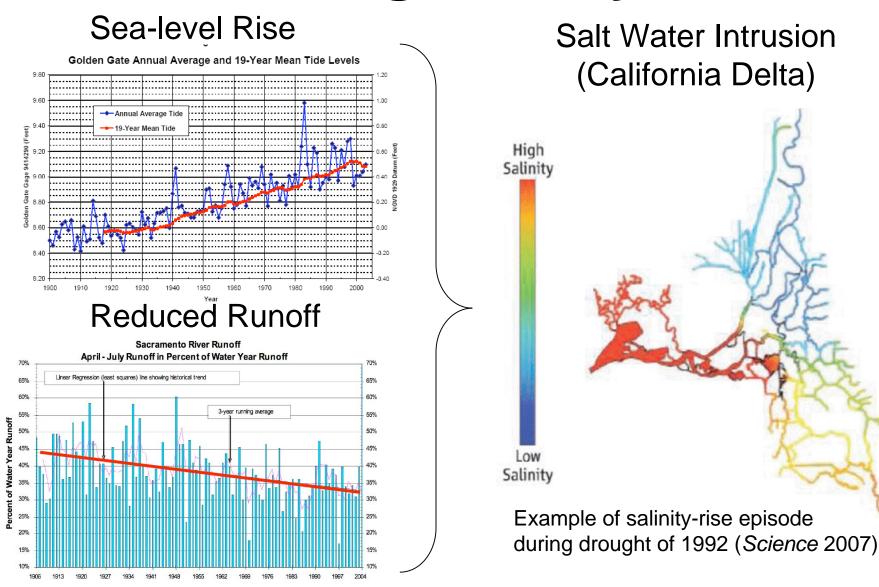
CALIFORNIA www.50states.com



Sea-level Rise

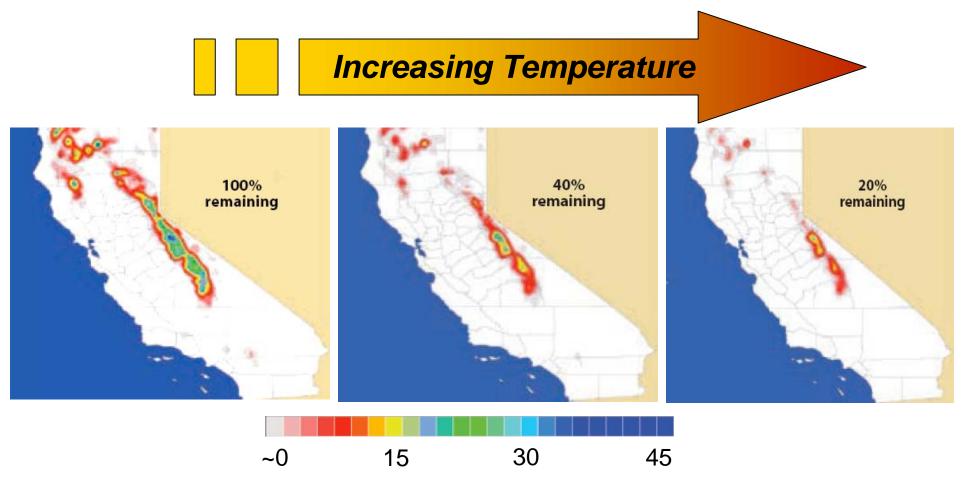


Rising Salinity



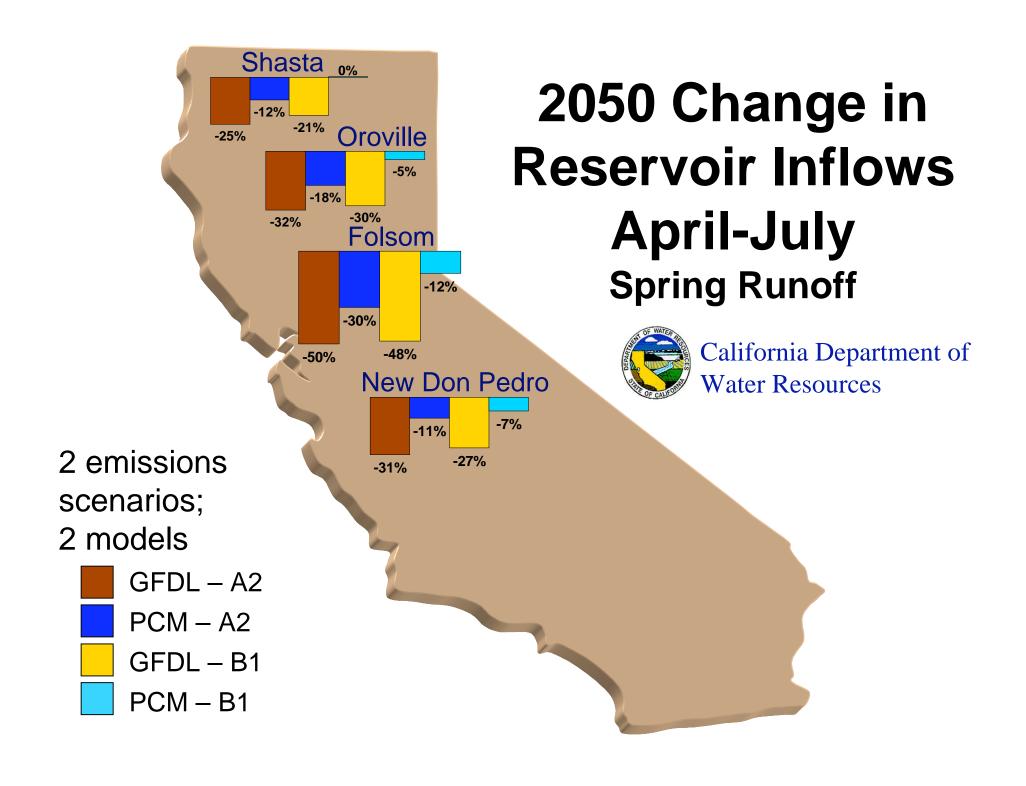
http://baydeltaoffice.water.ca.gov/climatechange.cfm

Forecast Decrease in Sierra Nevada Snowmelt



April 1 snow water equivalent (inches)

Hayhoe et al. "Emissions pathways, climate change, and impacts on California", PNAS (2004)



Sea-level Rise = 10 feet = half of Greenland melting



(Source: Harvard University)

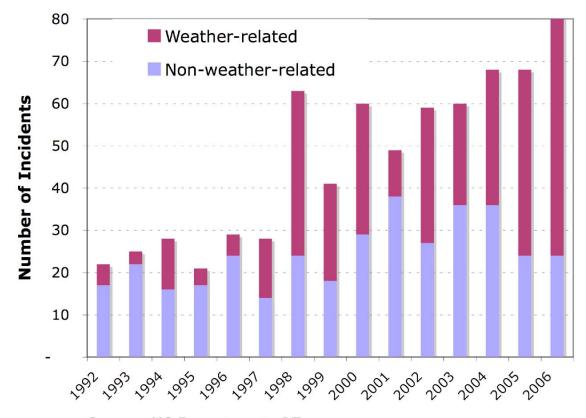
Sea-level Rise = 10 feet = half of Greenland melting



(Source: Harvard University)

U.S. Power Outages

US Electric Grid Disturbances (1992-2006)
Weather- and Non-Weather-Related
110 million customers effected



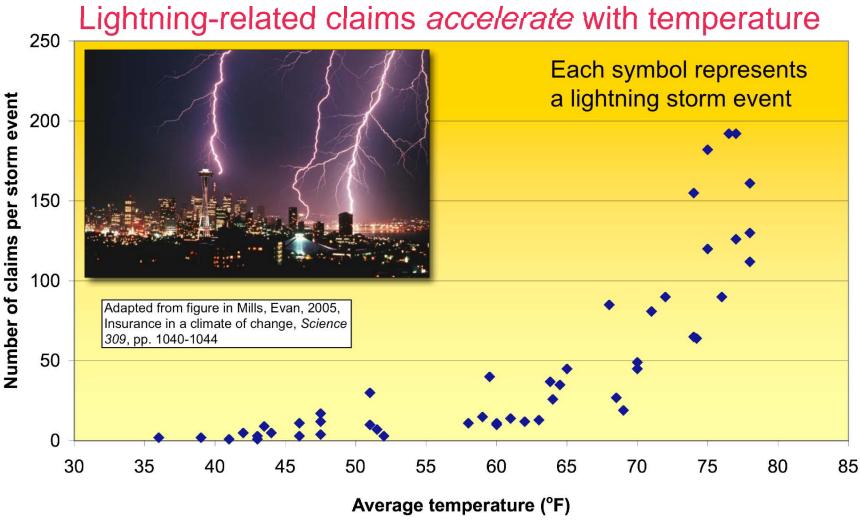
Source: US Department of Energy

Power outages were a factor in slowness of draining New Orleans following Hurricane Katrina. U.S. economy total cost: ~\$80B/year

Average cost to utilities \$49 million/storm; max. \$890 million (EEI)

RMS Scenario: \$2.7B for NY

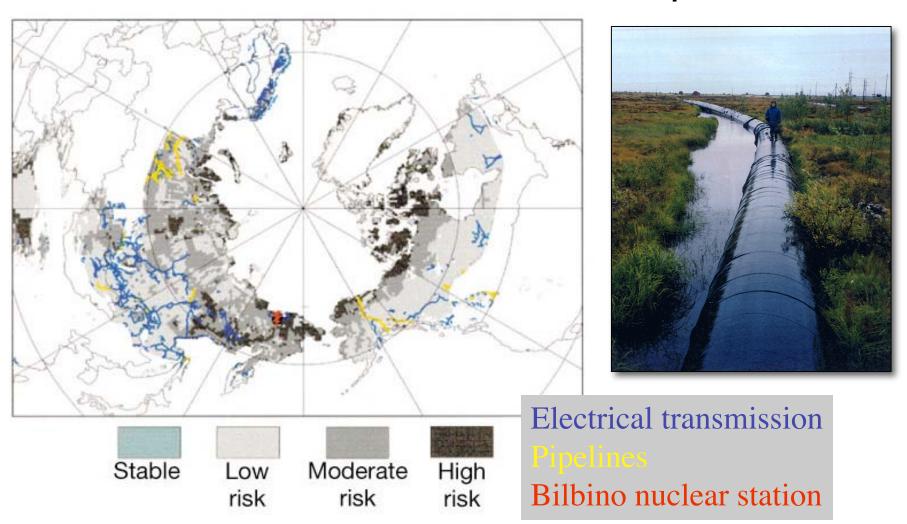
Temperature-Related Insurance Loss Experience



Source: Hartford Steam Boiler Inspection and Insurance Co.

Permafrost Melt Hazard Potential

Settlement of several meters is possible



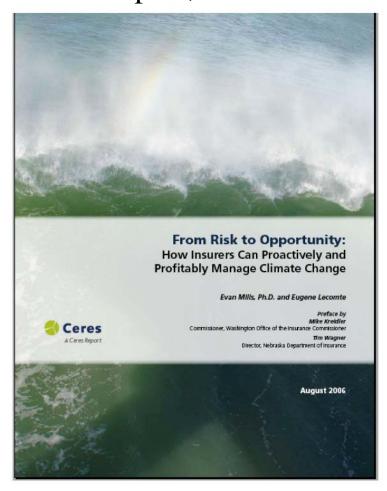
Managing Risks & Capturing Opportunities

From Risk ... to Opportunity

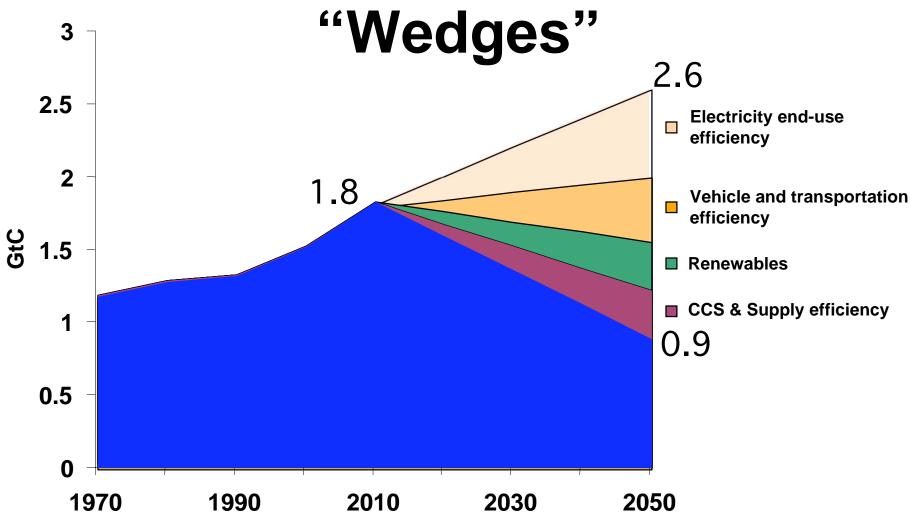
The insurance sector has a key role to play in helping to mitigate the effects of climate change ... and by developing new products and solutions that can support emerging greenhouse-gas and renewable energy markets.

- Marsh & McLennan

Ceres Report: 25 strategies; ~220 examples; ~120 insurers

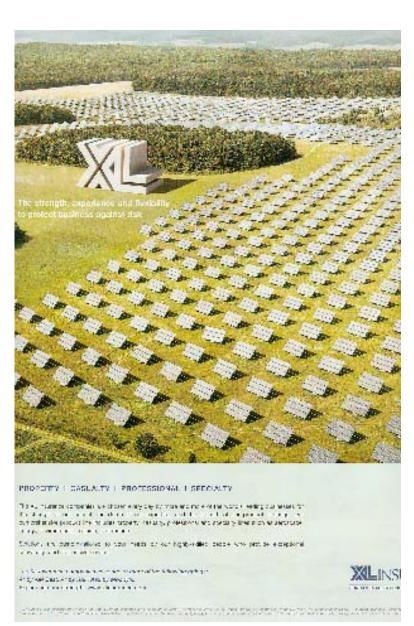


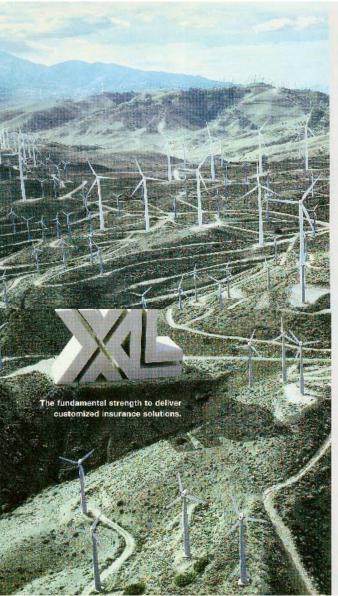
Cutting U.S. Emissions in Half with Climate-Stabalization



After Pacala and Socolow (Science)

More Business!





THE XI INSURANCE COMPANIES are spaced by the world's leading times not only for the sheright of our people and the death; and for case for the costs; and variety of our products.

PROPERTY

Grovel All Disk Property Damago & Business Interruption | | Energy & Construction All Disk | | Fine Art | Coast of Toods

CASUALTY

Primary Liability — Global Public & Products Liability I. Automobile Liability I Double & Excess Liability

PROFESSIONAL

Directors & Officers | Employment Practices Labring | Entire & Consisters

SPECIALTY

Aviese A Space | Environmental Libertly I Equine | Manne & Manne Carco | Programs

people insiding fullhead architect all contains and contains to most your individual incurrent requirements. If you expect more vield evaluations are not up tothings 900-006-2519.

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Promoting Loss Prevention

- Institute for
 Business and Home
 Safety's "Fortified...
 for safer living" stds.
 - Wind-resistant rigid foam panel walls and multi-glazed windows
 - Ice-dam resistant
 - Mold resistant
 - Water-resistant insulation

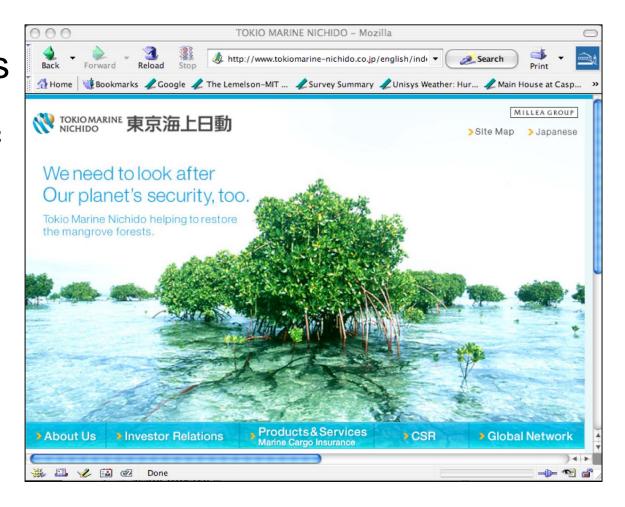


BASF Home - Patterson NJ

Some insurers are giving premium credits..., why not combine with utility rebates??

Financing Solutions

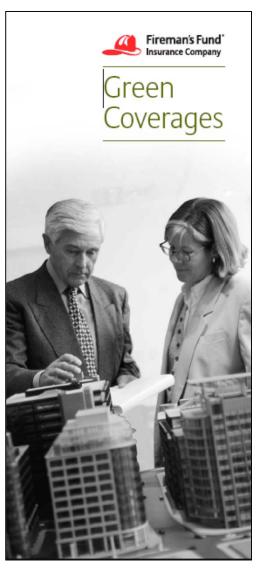
 Tokio Marine & Nichido has reforested 7,500 acres of mangroves in Indonesia, Thailand, Philippines, Myanmar and Vietnam. 5,000 more acres in progress



Source: http://www.tokiomarine-nichido.co.jp/english/index.html

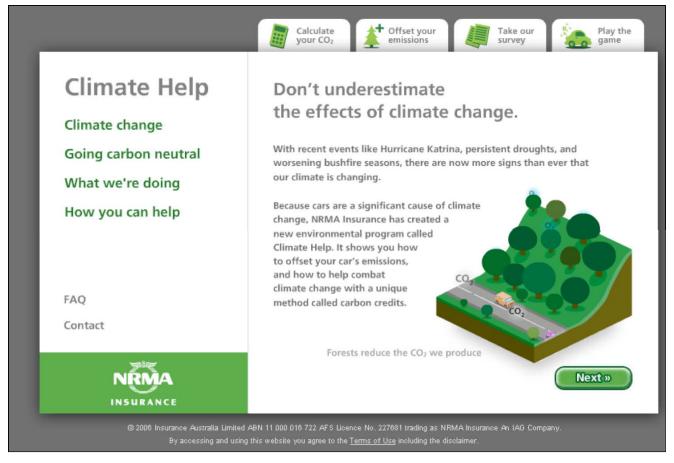
Crafting Innovative Insurance Products

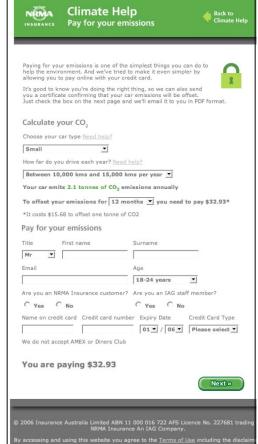
- Fireman's Fund: first-ever "Green-Buildings Insurance"
 - Premium credits for green features
 - Rebuild green after loss
 - Talking with utilities....
- Lloyds: Energy Savings Insurance
- Munich Re: geothermal performance insurance
- Various: weather derivatives



Providing New Customer Services

 Insurance Australia Group offering on-line automobile carbon-offset service for customers

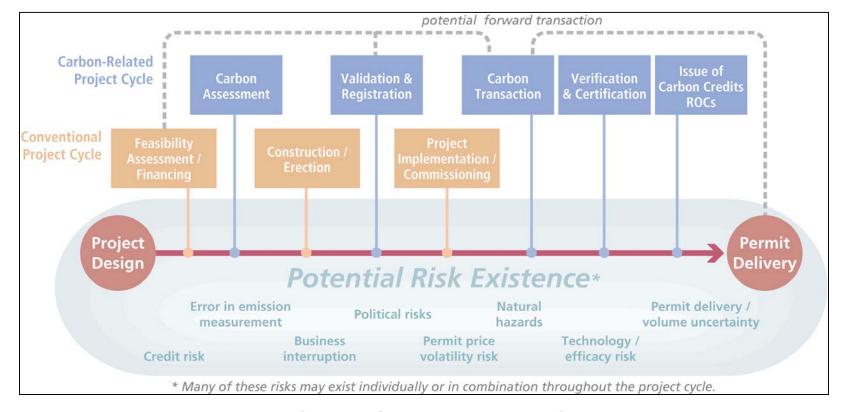




Source: http://www.climatehelp.com.au/

Participating in Carbon Markets

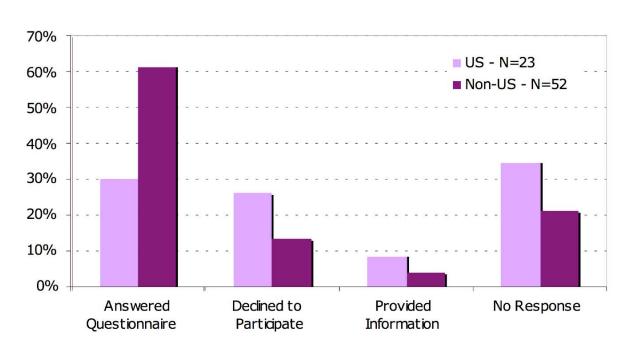
 AIG, Marsh, others offering carbon project risk-management consulting services; insurance



Source: Marsh. 2004. "Responding to Climate Change Risks and Opportunities."

Leading by Example

Carbon Disclosure Project
Insurers' responses: AIG, Aon,
Marsh & McLennan, MBIA,
Safeco, St. Paul Travelers,
Unum Provident





Swiss Re's
"Gherkin"
building (London)

- Energy efficiency
- Daylighting
- Natural ventilation

Source: http://www.cdproject.net/

Sustainable Asset Management

 Munich Re: membership in sustainable investment indices; screens its own investments

- Allianz: endorsed the Ceres/INCR "Call to Action"
- Gerling: Select 21 Fund includes energy and environmental criteria in the selection of securities



Risks Are Also Associated with Responses <u>to</u> Climate Change





- Emissions reductions: supply- and demandside
 - Green buildings
 - Nuclear power
 - Hydrogen energy
 - Renewable energy
 - Carbon capture & storage
 - Carbon offsets/trading
- Comparative risk assessments needed

Carbon Capture & Storage (CCS)

Lake Nyos - 1986
 (Cameroon):
 Natural CO₂ leak
 killed 1800 people,
 3500 farm animals



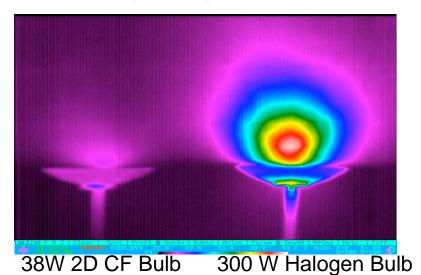




Win-Win Solutions:

Boston Edison

Fire-causing halogen lamps v CFLs



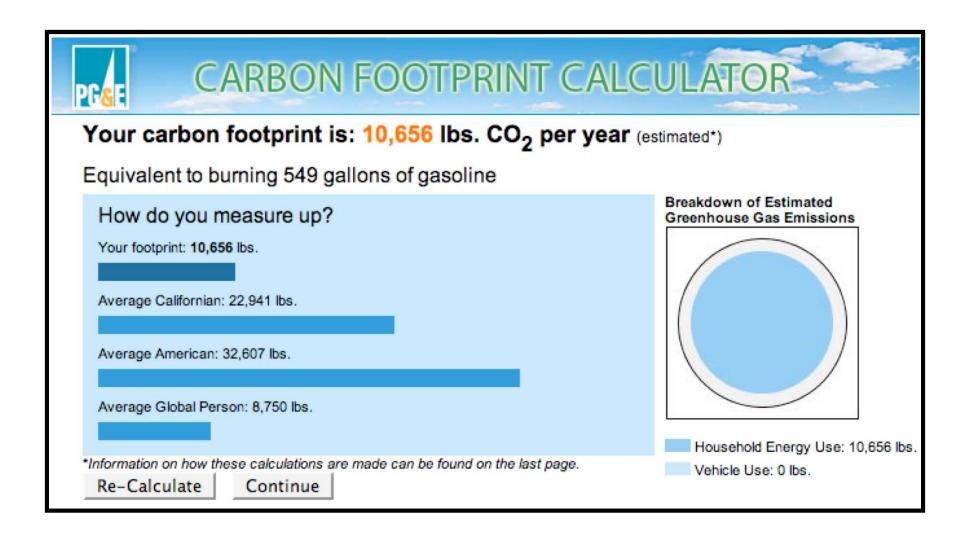


PG&E Direct-current data centers

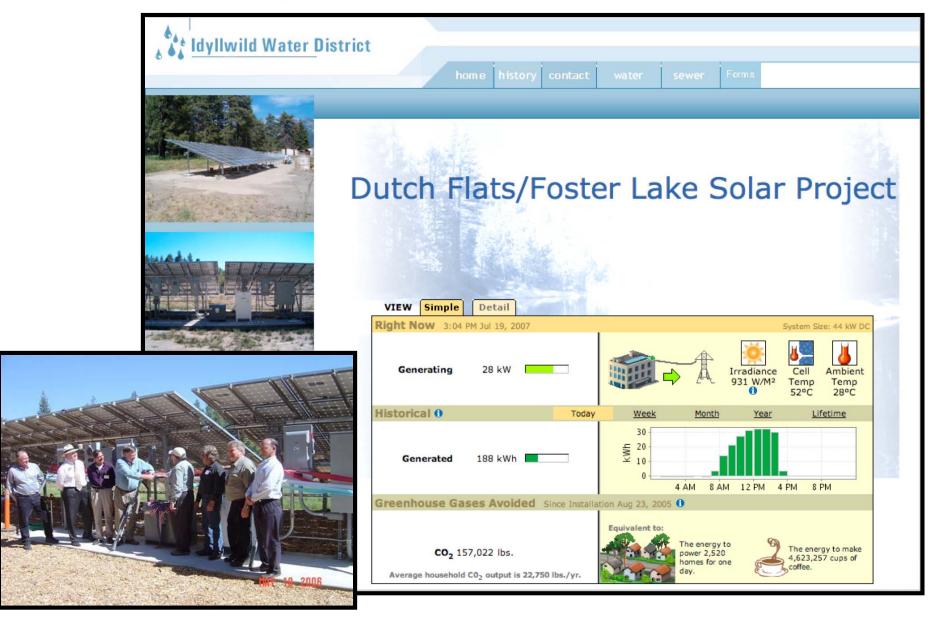




Making Lemonade: Energy



Making Lemonade: Water



Insurer-Utility Partnerships?

- 1. Efficiency
- 2. Risk assessment & management: customer-facing analysis, services
- 3. Energy-carbon performance assurance
- 4. Synergisms between energy/water management and risk management





Thank You



http://insurance.lbl.gov